



PackSpec Since 1963
Packaging Specialties, Inc.

January 2, 2018

Dear Valued Customer,

We just finished a successful 2017 and Thank You for your business. On behalf of the Tabor family, we sincerely appreciate your loyalty and support for the past 54 years. 2018 looks like another exciting year and to start we are pleased to announce that PackSpec is joining forces with Welch Packaging Group, Inc. Welch is one of the largest independent corrugated packaging producers in the Midwest and brings unparalleled resources to PackSpec and you, our customer. Welch has 10 manufacturing facilities (around the Midwest) located in Michigan, Indiana, Illinois, Ohio, Kentucky and Tennessee. It owns a 110" corrugator and produces its own corrugated sheets. In addition, it has over 3000 customers, specializes in custom corrugated packaging and it has extensive capabilities in graphics.

PackSpec will operate as a stand-alone business, but will utilize the additional Welch resources to ensure that we continue to deliver a strong value proposition to you without interruption. In addition, this affiliation will allow us to broaden our product offerings and expand our footprint throughout the Midwest to meet your growing needs.

Again, we thank you for your support, your business and look forward to growing this mutually beneficial relationship. Your PackSpec sales representative will be out to see you soon, but if you have any questions please call me directly at 586-758-5240.

Sincerely,

Jim Gracey, General Manager

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